YWCA is on a mission
YWCA EL PASO DEL NORTE REGION IS DEDICATED TO ELIMINATING RACISM, EMPOWERING WOMEN AND PROMOTING PEACE, JUSTICE, FREEDOM AND DIGNITY FOR ALL.
<table>
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</tr>
<tr>
<td>39</td>
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</tr>
</tbody>
</table>
MESSAGE FROM THE CEO

Dear Friends,

As YWCA El Paso del Norte Region commemorated its 110th birthday this April, looking back on over a century of fighting racism and empowering women in this community, I can’t help but look back upon my tenure here as CEO. It is also during this time that I marked my second full year with YWCA, but so much has happened that it feels like a great deal longer. On August 3rd, our community was shaken to its core. We were reminded how much hatred still exists in the world, and thus, how much work we still have left in front of us to achieve our mission. We learned on August 3rd that hatred travels, sometimes great distances, to achieve its goals. But we also learned the astonishing power that love has to bring a community like ours together. We learned how vital community institutions like YWCA can provide spaces for respite, healing, and dialogue. Indeed, during an event cosponsored by YWCA and the El Paso Holocaust Museum, we saw over 200 El Pasoans come together to break bread, grieve, discuss their perspectives, and collectively move forward in the weeks immediately following the attack.

This year has been a primer in communal healing, in growth, and for me, in compassionate leadership. I cherish my role overseeing YWCA as a hub for people of all ages to gather and experience a sense of community. If we can touch the lives of 40,000 a year, how many lives do those 40,000 then go on to positively impact? That’s a question to be taken seriously, and at a time when maximizing impact is key, our plan moving forward should be one of strategic, resilient, and sustainable growth.

Our positioning in El Paso has been marked by new partnerships and growth. We are preparing to undertake upon a nearly $1.5 Million renovation of our Shirley Leavell Branch thanks to the support of the El Paso Community, our City leadership and our participants. We are proud to say that we once again secured the Child Care Services contract, which YWCA has administered for 25 years. The Texas Veterans Commission has been a tremendous partner, allowing us to provide much needed services in the area of child care, after school care and health and wellness. Our veterans deserve so much support and the YWCA is proud to be able to provide that for them. The 2019 Women’s Luncheon was the largest to date, drawing over 2,000 attendees and raising over $400,000 for the Sara McKnight Transitional Living Center. To put that into perspective, the generosity of our Table Captains, Grande Dames, and other community members in attendance provided more support last year for the women and children at the YWCA TLC than we received from our largest annual HUD grant. Our Walk A Mile event exceeded expectations thanks to the support of our newly formed YWCA Men’s Advisory Council who have helped bring domestic and family violence issues to the forefront as our stalwart supporters and advocates.

As El Paso continues to heal from August 3rd, the community may largely forget, but the impact it has had and the perspective it has brought to our mission will remain. YWCA will continue to grow our ability to offer trusted staff and places of respite and healing as we keep our eyes forward on the next 110 years. We have facilities that need renovations, and for many neighborhoods, grandparents, young children, and single mothers, they are life’s blood—cornerstones of daily life. We must remember this, and relentlessly believe in our ability to continue along this trajectory of growth without compromising the quality of our services. I, for one, have that belief because I go to work every day with my amazing staff, and I have the support of my inimitable Board of Directors. Thanks to their support and that of our donors and volunteers, YWCA El Paso del Norte Region is holding fast to our uncompromising trajectory of growth with clear belief in our abilities and in our mission.

Sincerely,

Dr. Sylvia Y. Acosta PhD.
CHILD CARE SERVICES (CSS) WORKFORCE SOLUTIONS BORDERPLEX

YWCA El Paso del Norte Region has a contract with Workforce Solutions Borderplex (WSB) to administer the Child Care Services (CCS) subsidy program. The cost of child care is subsidized for qualifying families meeting income guidelines and in which parents meet required participation hours for work, training, or education. The service area covers six counties: El Paso, Hudspeth, Jeff Davis, Culberson, Brewster, and Presidio. Federal and State government allocations are received to provide funding for the grant. In 2018-2019, a total of $23,155,193 was directly provided to more than 330 child care providers to subsidize a parent’s cost of child care. CCS supported an average of 6,200 children monthly. CCS partners with child care providers by mentoring directors and teaching staff who want to improve their quality of child care by exceeding the minimum standards set forth by the Department of Family Protective Services Child Care Licensing. During the fiscal year, an average of 80 providers were mentored to achieve or maintain Texas Rising Star status, a rating system based on childcare quality.

EARLY LEARNING ACADEMIES

During Fiscal Year 2018-2019, YWCA Early Learning Academies (ELAs) operated at eight sites across El Paso. With a continued focus on early literacy, math and science, communication skills, physical activity and wellbeing, as well as bilingual curriculum, YWCA’s ELAs served over 400 children during the course of the year. Each YWCA facility is licensed by the Texas Department of Family and Protective Services, and holds a Four Star quality designation from Texas Rising Star, a monitoring organization for child care in the state of Texas. Each ELA prioritizes providing excellent educational opportunities to all El Paso children and giving peace of mind to parents with newborn children, toddlers, and pre-k age students.

Since 2017 the YWCA has had a continued partnership with The Dental Ark to provide dental health curriculum to students at all of our ELAs. Directors and teachers are trained on proper oral care and pass those lessons on to children and families. YWCA also has an emotional and behavioral health curriculum provided by Texas Tech University Health Sciences Center El Paso. The curriculum helps students identify behaviors and appropriate reactions in various scenarios in an effort to cultivate improved behavioral health that will benefit them for the rest of their lives. Students also receive hearing, language and speech screenings from local kinesiology students. Through these partnerships, YWCA is able to provide comprehensive services that support students’ education, emotional health, and physical wellbeing. YWCA’S WE CARE scholarships provide subsidies to those who require financial assistance to access Early Learning Academies. In addition, YWCA is dedicated to growing our TEKS (Texas Essential Knowledge and Skills) alignment to assure our youngest clients are ready for school.
YWCA After School Programs provide state-licensed, educational, and engaging after school care for students ages 4 through 12 from the end of the school day until 6 pm. During the 2018-2019 fiscal year, a total of 2,252 children were served at 43 after school sites located in the Canutillo, El Paso, Socorro, and Ysleta Independent School Districts.

Students in YWCA After School Programs receive USDA approved snacks, homework assistance, engage in physical and creative activities, and STEAM project-based learning. YWCA is committed to broadening participation in the STEAM learning ecosystem of our region and is able to do so with generous funding from The Prudential Foundation, Marathon Petroleum, and United Way.

Beyond providing a necessary service and peace of mind for working families, YWCA After School Programs operate with a goal of improving students’ academic levels, confidence, and fostering a love of learning and achievement.

During an analysis of 827 participating children’s report card grades from the first to third 9 week grading term, YWCA After School programs yielded the following results:

- Over 74% of the students received a grade of 90% or above for their 3rd 9 weeks.
- Over 59% of our students showed an improvement with their math grade from the 1st to 3rd 9 weeks.
- The overall average grade improvement was by 1.8 points.

Further, YWCA believes in the importance of collaborating with parents to better serve students. To do so, YWCA employs the STEAM Parent Survey. Results from this survey indicated that:

- 87% of families agree that the STEAM program prepares their children for future success in school, higher education, career and life.
- 87.5% of families agree that their child is doing better in school.
- 90% of families agree that the STEAM program activities are connected to what their children are learning at school.

Additionally, YWCA in partnership with Socorro Independent School District, serves nine elementary and middle schools through the Texas ACE 21st Century Program. The goal of this after school, intersession, and summer program is to improve access to enrichment activities, including STEAM project-based lessons, for a minimum of 780 children ages 4-15 years old. This grant is funded by Texas Education Agency for a 5-year cycle from 2018-2023.

YWCA Summer Camps operated at Mary Ann Dodson Camp on the West Side and Shirley Leavell Branch and Sierra Vista Elementary on the East Side in the Summer of 2019. We also offered Intersession Camps at Sierra Vista and Shirley Leavell Branch throughout the school year. YWCA Summer Camps provided an opportunity for El Paso children to engage in STEAM learning, physical activities, swimming, field trips, arts and crafts, and more.

YWCA Summer and Intersession programs help children retain academic learning and prevent “summer slide” losses in academic gains. USDA approved breakfast, lunch, and snacks are provided during summer and intersession programs. The total number of children served during summer camp and intersession programs was 585 ranging from ages 4-12 years old.
YWCA promotes and supports healthy lifestyles through fitness and aquatics programs at four branches. Programs serve individuals from age 3 months in Aqua Babies classes to senior participants in Silver Sneakers and water aerobics. YWCA Fitness 4 All programs are offered at all locations with over 160 adult classes on land and in water and are designed for participants of different fitness and ability levels.

In the 2018-2019 fiscal year, YWCA offered program discounts to 99 military veterans and offered financial assistance to 168 individuals and families, helping them participate in YWCA fitness and aquatics programs and begin their health and wellness journeys. This division’s reach into and impact on the community is significant. During this fiscal year, YWCA’s Health and Wellness Division served more than 5,000 older adults and more than 10,000 individuals. During the 2018-2019 fiscal year, the Health and Wellness Division had a 57% deficit reduction with a program revenue increase of 6%.
Teen Leadership targets teens and pre-teens who live or go to school in the 79924 zip code. This area has a higher high school dropout rate than other El Paso areas and the program operates in the region with the goal of reducing that rate. YWCA’s Teen Leadership program uses leadership curricula to increase and improve participants’ social and cultural competency, financial readiness, college and career readiness, communication skills, and social and life skills. In addition, the Youth Advisory Council includes opportunities for service learning and volunteering. In the 2018-2019 fiscal year, YWCA’s Teen Leadership program served 350 youths ages 11-17.
YWCA INDEPENDENCE HOUSE APARTMENTS

Independence House offers safe, low-income housing for El Paso families and individuals. Access to quality, low-income housing makes it possible for El Pasoans living with limited income to prosper and succeed without excessively worrying about safety and housing security. Independence House consists of eight apartments, three with one bedroom and five with two bedrooms. In 2018-2019, Independence House served eight families and four individuals for a total of 30 people. There were a total of 22 adults and 12 children.

YWCA LOWER VALLEY SENIOR HOUSING APARTMENTS

In the 2018-2019 fiscal year, the YWCA Senior Housing Program was home to 15 seniors (two families and 11 individuals) ages 62 and above. These seniors are able to live affordably in a supportive community of their peers and receive a complimentary membership to the nearby YWCA Dorothy Woodley Hunt Branch. There, seniors can live independently and have a community of friends who keep each other active and social, which improves each individual’s quality of life.

HOMELESS PROGRAMS

YWCA SARA McKNIGHT TRANSITIONAL LIVING CENTER

YWCA El Paso del Norte Region’s Sara McKnight Transitional Living Center (TLC) provides a bridge to independence for women, with or without children, who are experiencing homelessness. The TLC offers participants a safe place to live, programming, resources and support that empowers them to achieve self-sufficiency. A majority of TLC residents have survived domestic violence, abuse, or other crimes and forms of violence. YWCA is an active participant of the Homeless Management Information System (HMIS). Participants attended life-skills classes designed to teach skills necessary for independence at least once a month. Classes included presentations from Emergence Health Network (EHN) about their services to the community, résumé reviews from the Texas Workforce Commission, a women’s health presentation on HPV, and eight sessions of parenting classes. Residents also receive case management designed to help them achieve their goals, self-sufficiency, and independence. Case management includes resources, referrals, verification letters, assistance with navigating public benefits, housing opportunities, access to counseling, access to mental health services, assistance with children’s education, and setting and meeting career and education goals for adults.

In the 2018-2019 fiscal year, the YWCA TLC served 144 people, including 59 women and 85 children and teens. Five of those individuals were considered chronically homeless and eight were parents under the age of 25 with their children. Victims of Crime Act (VOCA) projects

Shelter and Assistance to Survivors of Violence Experiencing Homelessness & Transitional Housing Initiative

TLC has faced challenges since 2017 when HUD changed its funding priorities. This required changing one of the two TLC buildings to Rapid Re-housing for individuals and families escaping homelessness. As a result, we have sought out new sources of funding, and the TLC now receives grants through The Victims of Crimes Act (VOCA), administered by the Criminal Justice Division—Office of the Texas Governor (CJD). From March – June, 2019, staff continued group and individual counseling sessions, as scheduled by participants. Seventeen adults and seven children attended group sessions while 21 clients (adults & children) attended individual counseling sessions.
HOUSING DEPARTMENT (CONT.)

YWCA RAPID REHOUSING RENTAL ASSISTANCE PROGRAM/
The primary goals of YWCA’s Rapid Rehousing Rental Assistance Program are to help clients find housing, pay for housing, and stay in housing. Rapid Rehousing places individuals or families experiencing homelessness into housing and provides case management, essential services, and homeless assistance designed to help clients find stability and long-term housing. In the 2018-2019 fiscal year, 127 people (54 adults and 73 children, birth to age 17) benefited from YWCA Rapid Rehousing Program, in both our 20-on-site apartments and units city-wide. Ten of those individuals were considered chronically homeless.

YWCA HOMELESS HOUSING AND SERVICES PROGRAM/
The YWCA Homeless Housing and Services Program is a short to medium term (3 months to 6 months) program that provides assistance with rent, utilities, rental application fees, utility connection fees, utility deposits, moving costs associated with housing relocation, stabilization, and other costs. In the 2018-2019 fiscal year, 29 HHSP individuals (14 adults and 15 children, birth to age 17) benefited from this program.
LIFT
LEARN. INVEST. FOCUS. TRAIN.

The U.S. labor market increasingly demands a higher level of preparedness from its labor force. Employers now expect workers to be proficient in the areas of interpersonal communication, cooperation, problem solving, job-specific skills, and technology. In addition, employers seek out candidates with higher levels of academic knowledge and skills (college and career readiness skills) in areas of academic language, reading, writing, and critical thinking. Adult learners often feel challenged as they make their way into the workforce and attempt to move up to higher positions. Mastering college and career readiness skills allows adults to create and maintain a higher quality of life for themselves and their families. YWCA’s L.I.F.T. program uses a variety of instructional techniques in order to move students progressively towards gaining the skills necessary to obtain jobs and become successful employees. The skills students develop are transferable from the classroom to the workplace.

In fiscal year 2018-2019, LIFT restructured to better serve the community; it now offers two tracks, both offered year-round. Full LIFT is a 12-week program geared to those individuals seeking assistance in obtaining their GED. This track includes instruction in math and language arts. An instructor works with the students to ensure they have the capability to pass those components of the GED exam. In addition to those subjects, students receive instruction in computer literacy, job readiness, financial literacy, and vocational training in customer service and sales. Accelerated LIFT is a 4-week program with a focus on workforce development. Students receive comprehensive instruction in computer literacy, job readiness, financial literacy, and vocational training in customer service and sales. Students in this course practice their typing skills, produce a professional resume, and are assisted with job searching. In fiscal year 2018-2019, LIFT served 99 individuals.
BUSINESS DEVELOPMENT

YWCA CORPORATE PARTNERSHIP PROGRAM

The focus of the Business Development division is to build a foundation for YWCA’s future success and sustainability. To that end, YWCA’s corporate partnership program offers Early Learning Academies, After School Programs, and Health & Wellness Programs at discounted rates to employees at participating corporate partners. The YWCA corporate partnership program allows participating organizations to provide the additional benefit of offering reduced rates for these vital services to their employees at no cost. In fiscal year 2018-2019, the corporate partnership program established 16 community partners and recruited 91 participants. In this fiscal year, the YWCA corporate partnership program saw a 313% increase in participation. Through this initiative, YWCA has been able to further develop meaningful relationships with various organizations and entities throughout the city.

LAS LUMINARIAS

Las Luminarias is a beautiful, charmingly rustic property owned by YWCA and located in the Upper Valley of El Paso. Las Luminarias holds many different types of events including weddings, company and school retreats, fundraisers, graduation parties, and more. Revenue from Las Luminarias rentals benefits YWCA’s Sara McKnight Transitional Living Center and other programs that support survivors of domestic violence.

CORPORATE PARTNERSHIP PARTICIPATION

LAS LUMINARIAS RENTAL REVENUE

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<th>FY17</th>
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<th>FY19</th>
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<td>$3,477.50</td>
<td>$9,515.88</td>
<td>$9,955.00</td>
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In 2018, the Texas Veterans Commission awarded YWCA El Paso del Norte Region $150,000 to help provide low-cost, high quality services to eligible clients from July 1, 2018 to June 30, 2019. The population assisted included veterans, their dependents, and surviving spouses.

As the military transitions more active duty members to civilian life, the community needs to support these members’ efforts to seek employment, work, and/or pursue education leading to employment. The YWCA services available for the Texas Veterans included:

- YWCA Early Learning Academies (7 locations that bolster social, emotional and academic development while promoting school-readiness for children)
- YWCA After School (over 40 locations with quality childcare for youth and exposure to experiential-based curriculum to STEAM fields)
- YWCA Health and Wellness (four branches allow for aqua exercise, weights, exercise machines, and cardio exercise, to include programs recommended by health professionals for rehabilitation).

Texas Veterans Commission subsidized a portion of the program fee, and the participant paid the remaining portion of the fee. Both were reported as income. Income was reported monthly to the Texas Veterans Commission.

“Ensuring that we provide programs that help empower veterans and their families is critical to our mission. In the last year, we provided these services to more than 200 veterans, their dependents, and surviving spouses,” said Sylvia Acosta, Ph.D., CEO of YWCA. “We are proud to be able to honor veterans in a way that is truly beneficial to them and their families and we plan to increase the number of El Pasoans we serve through this program in the next year.”

The discounted rates are contingent on funding availability and discounts vary by program. Funding is limited and offered on a first come, first served basis. All veterans are eligible for the special rates, but must show proof of veteran status. To begin the verification process, any veteran, their dependent, or a surviving spouse can visit any YWCA branch or call 915-519-0000.

This program is supported by a grant from the Texas Veterans Commission Fund for Veterans’ Assistance. The Fund for Veterans’ Assistance provides grants to organizations serving veterans and their families. www.tvc.texas.gov
VOLUNTEER SERVICES

In the 2018-2019 fiscal year, nearly 700 volunteers contributed over 19,000 volunteer hours to YWCA programs and events. YWCA volunteers serve on event and program committees, assist with event logistics, tutor and mentor children, teach classes at the Sara McKnight Transitional Living Center, and so much more. They are critical to the success of every YWCA event and program. YWCA was proud to continue and strengthen volunteer partnerships with the City of El Paso, United Way, the University of Texas at El Paso, El Paso Community College, Sam’s Clubs, Workforce Solutions Borderplex, and El Paso, Socorro, and Ysleta Independent School Districts.
2018-2019
YWCA OF EL PASO
FOUNDATION TRUSTEES

Sue Darnell
President

Azuri Gonzalez
Secretary

Arlene Carroll
VP-Governance

Tammy Vasilatos
VP-Finance

Trustees:
C.B. Burns
Bryan Crowe
Charlie Dodds
Lianee Fernandez
Don Foster
Lori Gaman
Beth Hahn
Will Harvey
Tasha Hopper
Rebecca Krasne
Martin Lopez
Augie Montes
Martha Rochford
The YWCA of El Paso Foundation was founded in 1992 and provides funding to YWCA El Paso del Norte Region to further its mission. Sources of funding come from endowments that have been established through generous donations provided by individuals and companies in the El Paso Community. Funds are overseen by a local Board of Trustees that are committed to ensuring that endowments are professionally managed and adhere to the Foundation’s Investment Policy.

### 2018-2019 FINANCIALS

<table>
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<tr>
<th>YWCA OF EL PASO FOUNDATION</th>
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#### Total Endowments with Donor and without Donor Restriction

| Total | 8,498,706 |

#### Earnings, Realized and Unrealized

| Total | 1,531,708 |

#### Total

| Total | 10,030,414 |
2018-2019 FINANCIALS

SUPPORT & REVENUE

- Program Service Fees: $4,224,072 (12%)
- Other Revenues: $163,562 (0%)
- Rental Income: $188,163 (0%)
- Contributions & Fundraising Events: $1,359,319 (4%)
- Funded Services: $30,141,608 (84%)

Total Support & Revenue: $35,749,600 (99%)
2018-2019 FINANCIALS //

**EXPENSES**

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Early Learning Centers</td>
<td>$2,074,945</td>
<td>6%</td>
</tr>
<tr>
<td>School Age</td>
<td>$1,962,563</td>
<td>5%</td>
</tr>
<tr>
<td>Health Promotion Services</td>
<td>$919,925</td>
<td>3%</td>
</tr>
<tr>
<td>Transitional Living Center &amp; Other Counseling</td>
<td>$906,966</td>
<td>3%</td>
</tr>
<tr>
<td>Empowerment &amp; Diversity</td>
<td>$241,732</td>
<td>1%</td>
</tr>
<tr>
<td>Child Care Management</td>
<td>$26,428,023</td>
<td>74%</td>
</tr>
<tr>
<td>Housing Facilities</td>
<td>$164,109</td>
<td>0%</td>
</tr>
<tr>
<td>Teen &amp; Other Program Services</td>
<td>$244,962</td>
<td>1%</td>
</tr>
<tr>
<td>Fundraising</td>
<td>$434,561</td>
<td>1%</td>
</tr>
<tr>
<td>Administration</td>
<td>$2,361,024</td>
<td>7%</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td><strong>$35,738,810</strong></td>
<td><strong>100%</strong></td>
</tr>
</tbody>
</table>
2018-2019 FINANCIALS

ASSETS

- 64% | Property & Equipment
- 15% | Programs, Contributions & Grants Receivable
- 20% | Cash & Investments
- 2% | Other Assets

REVENUE

<table>
<thead>
<tr>
<th>Revenue Source</th>
<th>Amount</th>
<th>Percentage</th>
</tr>
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<tbody>
<tr>
<td>Cash &amp; Investments</td>
<td>$3,163,313</td>
<td>20%</td>
</tr>
<tr>
<td>Programs, Contributions &amp; Grants Receivable</td>
<td>$2,356,073</td>
<td>15%</td>
</tr>
<tr>
<td>Other Assets</td>
<td>$331,104</td>
<td>2%</td>
</tr>
<tr>
<td>Property &amp; Equipment</td>
<td>$10,365,304</td>
<td>64%</td>
</tr>
<tr>
<td>Total assets</td>
<td>$16,215,794</td>
<td>100%</td>
</tr>
</tbody>
</table>

LIABILITIES & NET ASSETS

<table>
<thead>
<tr>
<th>Liabilities &amp; Net Assets</th>
<th>Amount</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounts Payable</td>
<td>$1,829,291</td>
<td></td>
</tr>
<tr>
<td>Refundable Advances</td>
<td>$580,666</td>
<td></td>
</tr>
<tr>
<td>Accrued &amp; Other Liabilities</td>
<td>$707,420</td>
<td></td>
</tr>
<tr>
<td>Long-term Debt &amp; Capital Lease Obligation</td>
<td>$793,466</td>
<td></td>
</tr>
<tr>
<td>Net Assets - Without Donor Restriction</td>
<td>$2,108,077</td>
<td></td>
</tr>
<tr>
<td>Net Assets - Invested in Property &amp; Equipment, Net of Related Debt</td>
<td>$8,602,433</td>
<td></td>
</tr>
<tr>
<td>Net Assets - With Donor Restriction</td>
<td>$16,215,794</td>
<td>100%</td>
</tr>
</tbody>
</table>
LIABILITIES & NET ASSETS

Accounts Payable $1,829,291 11.28%
Refundable Advances $580,666 3.58%
Accrued & Other Liabilities $707,420 4.36%
Long-term Debt & Capital Lease Obligation $793,466 4.89%
Net Assets - Without Donor Restriction $1,684,441 10.39%
Net Assets - Invested in Property & Equipment, Net of Related Debt $8,602,433 53.05%
Net Assets - With Donor Restriction $2,108,077 12.45%
Total Liabilities & Net Assets $16,215,794 100.00%
## SUPPORT AND REVENUE

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
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</thead>
<tbody>
<tr>
<td>Contributions, United Way</td>
<td>$111,528</td>
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<tr>
<td>Contributions, other</td>
<td>$600,265</td>
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<tr>
<td>Contributions, in-kind</td>
<td>$189,918</td>
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<tr>
<td>Funded services</td>
<td>$30,141,608</td>
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<tr>
<td><strong>Total Support</strong></td>
<td><strong>$31,043,319</strong></td>
</tr>
<tr>
<td>Program service fees</td>
<td>$4,224,072</td>
</tr>
<tr>
<td>Special events</td>
<td>$457,608</td>
</tr>
<tr>
<td>Sales to public</td>
<td>$2,648</td>
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<tr>
<td>Rental income</td>
<td>$188,163</td>
</tr>
<tr>
<td>Interest income</td>
<td>$30,981</td>
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<tr>
<td>Loss on sale of assets</td>
<td>$(238,369)</td>
</tr>
<tr>
<td>Other</td>
<td>$41,178</td>
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<tr>
<td><strong>Total Revenue</strong></td>
<td><strong>$4,706,281</strong></td>
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**TOTAL SUPPORT AND REVENUE**  
$35,749,600

## EXPENSES

### PROGRAM SERVICES

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Early Learning Academies</td>
<td>$2,074,945</td>
</tr>
<tr>
<td>School Age</td>
<td>$1,962,563</td>
</tr>
<tr>
<td>Child Care Management</td>
<td>$26,428,023</td>
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<tr>
<td>Teen Services</td>
<td>$134,502</td>
</tr>
<tr>
<td>Health and Wellness</td>
<td>$919,925</td>
</tr>
<tr>
<td>Empowerment and Diversity</td>
<td>$241,732</td>
</tr>
<tr>
<td>Transitional Living Center and Rapid Rehousing</td>
<td>$906,966</td>
</tr>
<tr>
<td>Housing Facilities</td>
<td>$164,109</td>
</tr>
<tr>
<td>Other program services</td>
<td>$110,461</td>
</tr>
</tbody>
</table>

**TOTAL PROGRAM SERVICES**  
$32,943,226

### SUPPORT SERVICES

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
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<tbody>
<tr>
<td>Administration</td>
<td>$2,361,023</td>
</tr>
<tr>
<td>Fundraising</td>
<td>$434,561</td>
</tr>
</tbody>
</table>

**Total Support Services**  
$2,795,584

**TOTAL EXPENSES**  
$35,738,810
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- Dede Rogers
- Isha Rogers

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Cynthia Torres  
Enrique Torres  
Hortence Torres  

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<td>Lucy Avalos</td>
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<td>Irma Chacon</td>
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<tr>
<td>Francisco Chagolla</td>
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• Ardovino's Desert Crossing
• Blush Skin Studio LLC
• Calhoun Flower Farms
• Cinnaholic
• Closet Factory
• Debbie's Bloomers
• El Paso Symphony Orchestra
• Gabaldon Art LLC
• GolfTEC
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• Kickpin Foundation
• Laara Swanson Photography
• Lululemon Athletica
• Mom's Fresh Juice & Kitchen
• Orange Theory Fitness
• Pena, Briones, McDaniel & Co.
• Pure Barre
• Mitch Rinconada
• So El Paso
• Taft Diaz
• UTEP Department of Music
• Waxing The City
• Westend Hair Company and Day Spa
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- Stephanie Talley
- Teresa Tapia
- Holly Trubowitsch
- Maribel Villalva
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- Susanna Visconti

*Member-at-large

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  Chief Executive Officer
- **Giselle Smith Johnson**  
  Immediate Past President
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- Bill Sybert - 11530 Edgemere
- Cactus Trails* - 14701 Ralph Seitsinger
- Chester Jordan* - 13995 Jason Crandall
- Dr. Green - 5430 Buckley
- Dr. Sue Shook - 13777 Paseo del Este
- Edgar Park - 3601 Edgar Park
- Edgemere - 10300 Edgemere
- Elfida Chavez - 11720 Pebble Hills
- Garcia - 6550 Westside Dr.
- Glen Cove - 10955 Sam Snead
- Hacienda Heights - 7530 Acapulco
- Helen Ball - 1950 Firehouse
- Horizon Heights - 13601 Ryderwood
- Hurshel Antwine - 3830 Rich Beem
- James Butler - 14251 Ralph Seitsinger
- John Drugan - 12451 Pellicano
- Kohlberg - 1445 Nardo Goodman
- Loma Terrace - 8200 Ryland Ct
- Loma Verde - 12150 Ted Houghton
- Lujan Chavez - 2200 Sun Country
- Lundy - 6201 High Ridge
- Mesita - 500 Alethea Park
- Mission Ridge - 150 Nonap Rd
- Mitzy Bond - 250 Lindbergh
- Myrtle Cooper - 1515 Rebecca Ann
- Nixon - 11141 Loma Roja
- O’Shea Keleher - 1800 Leroy Bonse
- Paso del Norte - 12300 Tierra Este
- Polk - 940 Belvidere
- Purple Heart - 14400 Gr Campuzano
- REL Washington - 3505 N. Lee Trevino
- Roberto Ituarte - 12860 Tierra Sonora
- Rosa Guerrero - 7530 Lakehurst
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- Sierra Vista - 1501 Bob Hope
- Silvestre Reyes - 7440 Northern Pass
- Tierra del Sol - 1832 Tommy Aaron
- Tippin - 6541 Bear Ridge
- Tom Lea - 4851 Marcus Uribe
- Vista del Sol - 11851 Vista del Sol
- Western Hills - 530 Thunderbird
- Zach White - 4256 Roxbury

*Starting 2019-2020 school year

Please visit ywcaelpaso.org for detailed list of locations.